



Rank	Company	City, State	Contact	2005 Custom Revenues	# of 2005 Installs Rev./Install		# of Full-Time Employees Rev./Employee		# of Locations	Yrs. In Business
1	V Tweeter Home Entertainment Group	Canton, Mass.	Katie Emerson	\$80,000,000	44,000	\$1,818	3,455	\$23,155	154	34
2	V Brink's Home Technologies	Irving, Texas	Brent Uhl	\$25,000,000	69,650	\$359	3,300	\$7,576	65	23
3	V Audio Command Systems, Inc.	Westbury, N.Y.	Robert Kaufman/ Jonathan Flamm/John Clancy	\$23,500,000	180	\$130,556	125	\$188,000	4	31
4	SST (Smart Systems Technologies)	Irvine, Calif.	Craig Curran	\$19,000,000	7,200	\$2,639	180	\$105,556	5	6
5	V Guardian Protection Services	Pittsburgh, Pa.	William Graham	\$18,875,717	24,105	\$783	900	\$20,973	15	55
6	V S&S Electric	Oldsmar, Fla.	Shawn Smith	\$18,000,000	4,002	\$4,498	335	\$53,731	4	59
7	V EPI Systems Integration	New York, N.Y.	Michael Curtin	\$15,054,525	128	\$117,613	104	\$144,755	3	12
8	V Advanced Electronic Solutions	El Cajon, Calif.	Sean McDermott	\$14,598,000	4,500	\$3,244	125	\$116,784	2	24
9	Audio Video Systems	Mineola, N.Y.	Elliot Ingber	\$13,750,000	125	\$110,000	42	\$327,381	2	29
10	V Electronics Design Group	Piscataway, N.J.	Bob Gullo	\$12,698,760	120	\$105,823	62	\$204,819	1	19
11	V Home Technologies	Bellevue, Wash.	Lee Travis	\$11,472,530	187	\$61,350	90	\$127,473	3	5
12	Eagle Sentry	Las Vegas, Nev.	Greg Simmons	\$11,070,000	2,750	\$4,025	120	\$92,250	1	19
13	Just One Touch/ Video & Audio Center	Santa Monica, Calif.	Joseph Akhtarzad	\$11,000,000	4,000	\$2,750	90	\$122,222	3	25
14	V Audio Dimensions	Oklahoma City, Okla.	Russell Kim	\$10,500,000	1,250	\$8,400	60	\$175,000	8	23
15	V Audio Interiors, Inc.	Hauppauge, N.Y.	Neil Greenberg	\$10,486,277	280	\$37,451	32	\$327,696	1	24
16	V Advanced Audio Design	Sarasota, Fla.	Andrew Guenther	\$10,000,000	390	\$25,641	75	\$133,333	3	26
16	HED (Home Entertainment Design, Inc.)	New York, N.Y.	Mark Hurwitz	\$10,000,000	50	\$200,000	25	\$400,000	4	20
18	V Dennis Sage Home Entertainment, Inc.	Phoenix, Ariz.	Dennis Sage	\$9,696,270	9,227	\$1,051	81	\$119,707	1	10
19	Intercontinental Theater and Sound	The Woodlands, Texas	Ted DeMatteo	\$9,500,000	208	\$45,673	32	\$296,875	3	12
20	V Audio Video Design	Newton, Mass.	Brad Smith	\$9,050,769	211	\$42,895	50	\$181,015	3	33
21	V DSI Entertainment Systems	Studio City, Calif.	Eric Thies	\$8,975,000	90	\$99,722	47	\$190,957	1	12
22	Ultimate Control, Inc.	San Jose, Calif.	Mario Bonfante	\$8,900,000	100	\$89,000	45	\$197,778	2	7
23	Paragon Technology Group	Aspen, Colo.	David Raife	\$8,839,385	36	\$245,538	41	\$215,595	3	10
24	Showcase Home Theatre	Calgary & Edmonton, Alberta	Joe Strang	\$8,600,000	2,680	\$3,209	40	\$215,000	2	8
25	Beutler Digital Home	McClellan, Calif.	Terry Hrabak	\$8,000,000	3,800	\$2,105	68	\$117,647	4	44



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26	viWired	Scottsdale, Ariz.	Maggie George	\$7900,000	4,328	\$1,825	54	\$146,296	2	5
27	Engineered Environments	Alameda, Calif.	Randy Stearns	\$7,878,849	28	\$281,387	37	\$212,942	2	13
28	AudioVisions	Lake Forest, Calif.	Paul Self	\$7,430,000	145	\$51,241	45	\$165,111	2	17
29	CS Security & Sound	Palm Desert, Calif.	Gary Hall	\$7,378,000	256	\$28,820	61	\$120,951	2	11
30	Cyber Sound & Security	Scottsdale, Ariz.	Jon Summer	\$7,100,000	1,500	\$4,733	40	\$177,500	1	11
31	ETC Inc.	West Palm Beach, Fla.	Bill Maronet	\$7,082,715	110	\$64,388	59	\$120,046	1	19
32	RIMI Systems Integration	Simi Valley, Calif.	Brian Lipscomb	\$7,000,011	2,660	\$2,632	60	\$116,667	3	27
33	Audio Video Crafts	Long Island City, N.Y.	Paul Austi	\$6,950,000	85	\$81,765	20	\$347,500	1	19
34	Criteria	Dania Beach, Fla.	Michael Silverman	\$6,800,000	81	\$83,951	28	\$242,857	1	8
35	C&R Systems Inc.	Corona, Calif.	Bob Cross	\$6,200,000	8,200	\$756	105	\$59,048	5	25
36	PBC Technologies, Inc.	San Diego, Calif.	Phil Barrick	\$6,000,000	3,000	\$2,000	40	\$150,000	1	8
37	Bob & Ron's World Wide Stereo	Hatfield, Pa.	Robert Cole	\$5,925,341	1,398	\$4,238	68	\$87,137	3	28
38	AVI, Inc.	Alpharetta, Ga.	Spencer Fox	\$5,800,000	196	\$29,592	49	\$118,367	3	16
39	Integrated Media Systems	Sterling, Va.	Thomas Wells	\$5,750,000	85	\$67,647	26	\$221,154	1	27
40	ASI	Boca Raton, Fla.	Mike Lehmann	\$5,732,000	2,400	\$2,388	46	\$124,609	4	5
41	Innerspace Electronics, Inc.	Port Chester, N.Y.	Andrea Reiner	\$5,603,052	138	\$40,602	26	\$215,502	1	18
42	World-Wide/GC Alarm & Audio Video	Garden City, N.Y.	Kenneth Mara	\$5,500,000	480	\$11,458	48	\$114,583	1	26
43	Elite Audio/Video Systems / Elite Design Center	Highland Park, Ill.	Nikoll Lipner	\$5,400,000	27	\$200,000	9	\$600,000	1	17
43	Interface Security Systems	Earth City, Mo.	Michael Shaw	\$5,400,000	7,739	\$698	625	\$8,640	25	26
45	Genesis Audio & Video	Irvine, Calif.	Bill Anderson	\$5,287,696	150	\$35,251	20	\$264,385	1	30
46	AVIO Inc	Troy, Mich.	David Barnett	\$5,200,000	75	\$69,333	30	\$173,333	3	13
47	Elite Custom Audio Video	Montclair, Calif.	John Gilmore	\$5,011,700	182	\$27,537	9	\$556,856	1	12
48	AVL PRO Inc	Naples, Fla.	Manuel Andalia	\$4,860,269	68	\$71,475	16	\$303,767	1	6
49	Media Design Associates	Ft. Lauderdale, Fla.	Michael Wohl	\$4,763,000	70	\$68,043	15	\$317,533	2	35
50	Quadrant Systems	Portland, Ore.	Gary Nedelisky	\$4,530,000	750	\$6,040	31	\$146,129	2	22
51	Audio Video Alternatives	Royal Oak, Mich.	James Sarfemio	\$4,400,000	200	\$22,000	24	\$183,333	1	29



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51	DiscoverTec	Jacksonville, Fla.	Donny Lamey	\$4,400,000	1,800	\$2,444	54	\$81,481	2	13
53	V Sound Solutions	Culver City, Calif.	David Epstein	\$4,350,000	24	\$181,250	27	\$161,111	1	29
54	Atlantic Home Technologies	Jacksonville, Fla.	John Prince	\$4,323,000	800	\$5,404	45	\$96,067	1	4
55	V Signals Audio/Video, Inc.	El Segundo, Calif.	Todd DeAngelis	\$4,269,000	50	\$85,380	15	\$284,600	1	12
56	V Baumeister Electronic Architects	Niles, Ill.	Paul Baumeister	\$4,263,005	55	\$77,509	34	\$125,383	1	16
57	V Green Electronic Solutions	Rowlett, Texas	Jack D. Green	\$4,250,000	500	\$8,500	60	\$70,833	1	20
58	Audio/Video Entertainment	Laguna Niguel, Calif.	Sean Fields	\$4,200,000	2,700	\$1,556	28	\$150,000	1	20
59	V Dallas Sight and Sound, Inc.	Addison, Texas	David Rogers	\$4,196,861	90	\$46,632	30	\$139,895	1	23
60	The Sound Room	Chesterfield, Mo.	David Young	\$4,000,000	500	\$8,000	35	\$114,286	2	23
60	Hi-DEF	Freehold, N.J.	Tony Loizos	\$4,000,000	267	\$14,981	21	\$190,476	2	3
60	Progressive Audio, Inc	Columbus, Ohio	Scott Ranney	\$4,000,000	70	\$57,143	20	\$200,000	1	28
63	V All Pro Sound	Pensacola, Fla.	Blake Jochum	\$3,850,000	500	\$7,700	105	\$36,667	1	25
64	LiveWire Technologies, a Technocom Company	Portland, Ore.	Clint Owens	\$3,800,000	731	\$5,198	25	\$152,000	1	4
65	V Intech Inc.	Hicksville, N.Y.	Eric M. Smith	\$3,750,000	162	\$23,148	18	\$208,333	2	7
66	V Questron, Inc	Columbia, Md.	George Hall	\$3,700,000	1,150	\$3,217	23	\$160,870	1	9
67	V S.M.I.L.E. Inc.	Beachwood, Ohio	Peter Bernat	\$3,661,823	302	\$12,125	28	\$130,779	1	8
68	Custom Electronics Inc	Falmouth, Maine	Steve Hayes	\$3,600,000	200	\$18,000	30	\$120,000	3	18
68	V Audio Images	Tustin, Calif.	Mark Ontiveros	\$3,600,000	50	\$72,000	20	\$180,000	1	15
70	V Innovative Systems, Inc.	Indian Trail, N.C.	Mike Simpson	\$3,534,600	179	\$19,746	22	\$160,664	2	18
71	V Mesa Home Systems	Austin, Texas	Mike Smith	\$3,346,002	1,500	\$2,231	30	\$111,533	1	14
72	V Integrated Electronics	Lenexa, Kan.	Keith Axe	\$3,277,000	260	\$12,604	25	\$131,080	3	23
73	Safe and Sound Systems Inc.	Draper, Utah	Craig Stulce	\$3,260,000	400	\$8,150	25	\$130,400	1	11
74	Cavalti Home Theater	Newport Beach, Calif.	Phil Dade	\$3,250,000	55	\$59,091	18	\$180,556	2	4
74	V Audio Video Design, Inc	Mission Viejo, Calif.	Ty Meyer	\$3,250,000	92	\$35,326	18	\$180,556	1	15



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74	V LAVA Corp	Heber, Utah	Todd Westra	\$3,250,000	42	\$77,381	13	\$250,000	1	6
77	V JM Resources	King of Prussia, Pa.	Larry Korff	\$3,164,601	1,290	\$2,453	17	\$186,153	1	24
78	V AHE Inc	San Diego, Calif.	Joe Ortega	\$3,130,957	1,200	\$2,609	25	\$125,238	2	11
79	V Premier Custom Audio & Video	Carmel, Ind.	Jason D. Barth	\$3,011,901	424	\$7,104	20	\$150,595	1	7
80	Phoenix Unequaled Home Entertainment	Memphis, Tenn.	Scott Fuelling	\$3,000,000	40	\$75,000	18	\$166,667	1	12
80	V Nimbus360	Boise, Idaho	Bernie Kattner	\$3,000,000	15	\$200,000	20	\$150,000	2	5
82	V Projectus	Lake Oswego, Ore.	Greg McCartney	\$2,975,000	185	\$16,081	7	\$425,000	1	11
83	V SuperVision	Los Angeles, Calif.	Greg Pass	\$2,927,231	76	\$38,516	5	\$585,446	1	29
84	V Interscapes, LLC	Montgomery, Ala.	Robert Mitchell	\$2,856,291	319	\$8,954	14	\$204,021	2	7
85	V Hometronics Lifestyles	North Haven, Conn.	James Sweeney	\$2,775,000	41	\$67,683	10	\$277,500	2	20
86	V Automatic Home Systems, div. of Stewart Senter Inc.	Hempstead, N.Y.	Howard Zebersky	\$2,700,000	100	\$27,000	10	\$270,000	1	6
87	V Systems Installation & Technical Engineering, Inc.	Mesa, Ariz.	Denise Bunting	\$2,616,076	1,300	\$2,012	25	\$104,643	2	6
88	V Soundvision Marin	Novato, Calif.	Scott Sullivan	\$2,600,834	96	\$27,092	10	\$260,083	1	8
89	V Digitech Custom Audio & Video, Inc.	Carmel, Ind.	Mark Vyain	\$2,572,720	184	\$13,982	17	\$151,336	1	16
90	V Genesis Home Technologies	Beaverton, Ore.	Jason M. Gotz	\$2,547,000	300	\$8,490	24	\$106,125	1	8
91	V Home Systems Design Associates, Inc.	Norwell, Mass.	Dick King	\$2,534,211	30	\$84,474	18	\$140,790	2	14
92	V DC Audio Video Systems	Portsmouth, N.H.	Nick Mark	\$2,485,344	94	\$26,440	19	\$130,808	1	25
93	V Grand Home Automation, Inc.	Hudsonville, Mich.	Dean Rockwell	\$2,475,000	18	\$137,500	14	\$176,786	1	8
94	HW Automation, Inc.	Ft. Lauderdale, Fla.	David Botknecht	\$2,400,000	1,000	\$2,400	19	\$126,316	2	9
95	MaxSecurity Systems Inc.	Tarzana, Calif.	Myles Kaplow	\$2,330,000	200	\$11,650	15	\$155,333	2	25
96	Crescent Digital, LLC	Beachwood, Ohio	Mike Heines	\$2,312,000	180	\$12,844	15	\$154,133	2	5
97	Rich Green, Ink	Palo Alto, Calif.	Rich Green	\$2,300,000	45	\$51,111	11	\$209,091	1	6
98	V Sawyers Control Systems	Frenchtown, N.J.	Thomas Callahan	\$2,266,000	35	\$64,743	8	\$283,250	1	19
99	V Home Systems	Pompton Plains, N.J.	Ralph Scrofani	\$2,236,800	62	\$36,077	11	\$203,345	1	22
100	V Electronics Specialists	Sarasota, Fla.	Scott Osborne	\$2,200,000	1,400	\$1,571	53	\$41,509	3	9
100	Eric Grundelman's CoolAV	Mesquite, Texas	Randy Presley	\$2,200,000	150	\$14,667	11	\$200,000	1	26